

MTD	This Mth Budget	Difference	MTD Last Year		YTD This Year	YTD Budget	Difference
GOLF COURSE SURPLUS/LOSS REPORT							
GOLF COURSE INCOME							
47,310	46,150.00	1,160	46,765	Guest Fees	119,382	117,800.00	1,581.83
21,501	19,180.00	2,321	18,231	Cart Rental	59,069	50,190.00	8,878.50
0	0.00	0	0	Range Fees	4	0.00	4.00
60	450.00	(390)	(60)	Misc Golf Course Income-GHIN	8,090	1,150.00	6,940.00
71,674	70,525.00	1,149	65,123	Golf Dues	221,153	211,575.00	9,578.02
24,250	24,000.00	250	24,633	Golf Trackage	70,760	72,000.00	-1,240.49
0	0.00	0	0	Equity Golf Memberships	38,000	19,000.00	19,000.00
0	1,830.00	(1,830)	6,786	Interest Income-Golf	0	5,495.00	-5,495.00
195	200.00	(5)	0	Interest Income-Reserves Golf	524	200.00	323.57
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164,989	162,335.00	2,654	161,478	TOTAL GOLF COURSE INCOME	516,980	477,410.00	39,570.43
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GOLF COURSE EXPENSES							
0	0.00	0	0	Advertising	0	200.00	200.00
0	500.00	500	671	Building Repair	51	1,500.00	1,449.24
3,278	5,000.00	1,722	3,324	Chemicals	15,468	15,000.00	-468.03
1,053	3,000.00	1,947	3,212	Course Repair	13,716	7,000.00	-6,715.56
(300)	0.00	300	0	Dues & Subscriptions	0	500.00	500.00
350	450.00	100	345	Electric - Shop	1,029	1,200.00	170.60
606	550.00	(56)	561	Electric - Cart Barn	1,577	1,500.00	-76.90
2,454	3,700.00	1,246	3,198	Electric - Course	7,003	9,300.00	2,296.77
0	3,000.00	3,000	0	Equipment Purchase	8,480	10,000.00	1,520.00
0	0.00	0	0	Equipment Rental	0	300.00	300.00
1,273	4,800.00	3,528	4,286	Equipment Repair	7,168	14,200.00	7,031.82
14,862	10,000.00	(4,862)	10,073	Fertilizer	27,676	27,500.00	-176.17
6,458	3,000.00	(3,458)	1,813	Fuels/Oil	13,991	11,000.00	-2,990.91
1,700	2,125.00	425	0	Golf Carts Leasing	5,100	6,375.00	1,275.00
0	250.00	250	0	Golf Course Accessories	2,724	2,000.00	-724.15
1,340	1,500.00	160	1,189	Health Insurance	4,683	4,500.00	-183.28
698	3,600.00	2,902	9,779	Irrigation Repair	7,768	10,000.00	2,232.42
0	500.00	500	0	Maintenance - Lakes	0	500.00	500.00
160	600.00	440	0	Miscellaneous	667	1,700.00	1,032.88
1,626	900.00	(726)	895	Operating Supplies	4,370	2,300.00	-2,070.21
0	0.00	0	0	Radio Repairs	0	500.00	500.00
4,167	4,166.67	0	0	Res - Specific - Greens/Fairways	12,500	12,500.01	0.00
1,000	1,000.00	0	0	Res - Specific - Roof Replacement	3,000	3,000.00	0.00
3,042	3,041.67	0	0	Reserves - General Golf	9,125	9,125.01	0.03
27,494	34,100.00	6,606	32,796	Salaries - Golf Course	99,229	90,300.00	-8,929.48
0	0.00	0	3,976	Salaries - Maintenance	0	0.00	0.00
5,862	6,750.00	888	6,789	Salaries - Mechanics	19,050	20,250.00	1,199.93
1,034	2,000.00	966	4,030	Sand & Top Dressing	1,793	5,800.00	4,007.15
0	200.00	200	0	Small Tools	32	1,000.00	968.30
0	0.00	0	1,124	Spray Irrigation	1,124	1,125.00	1.09
2,103	2,850.00	747	2,565	Taxes - P/R Golf Course	7,591	7,610.00	18.72
0	0.00	0	203	Taxes - P/R Maintenance	0	0.00	0.00
448	535.00	87	519	Taxes - P/R Mechanics	1,457	1,605.00	147.70
871	655.00	(216)	1,081	Taxes - Unemployment	3,637	1,790.00	-1,847.27
188	120.00	(68)	73	Telephone	416	330.00	-85.64
50	100.00	50	110	Travel/Education	100	100.00	0.00

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2,463	0.00	(2,463)	0	Landscaping	7,255	0.00	-7,255.45
115	400.00	285	276	Uniforms	389	1,100.00	710.98
1,298	1,000.00	(298)	2,274	Waste Removal	4,203	3,200.00	-1,002.50
443	400.00	(43)	480	Water	861	1,150.00	289.42
1,096	1,635.00	539	3,767	Workers Compensation Insurance	1,096	4,425.00	3,329.01
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87,230	102,428.34	15,198	99,408	SUBTOTAL COURSE EXPENSES	294,330	291,485.02	-2,844.49
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				GOLF SHOP EXPENSES			
0	200.00	200	188	Advertising	314	600.00	286.25
0	0.00	0	0	GHIN Handicap Fees	72	0.00	-71.50
2,389	2,550.00	161	1,831	Health Insurance	7,098	7,650.00	552.19
0	100.00	100	0	Offices Supplies	0	100.00	100.00
1,117	150.00	(967)	89	Printing	1,762	1,200.00	-562.37
0	100.00	100	73	Repairs & Maintenance	1,330	300.00	-1,029.82
9,610	11,700.00	2,090	12,731	Salaries - Cart Staff	29,073	27,230.00	-1,842.91
5,231	5,667.00	436	5,769	Salary - Golf Pro	16,654	16,784.00	130.10
6,047	6,667.00	620	5,657	Salaries - Staff	20,765	20,000.00	-765.33
0	0.00	0	0	Supplies	0	125.00	125.00
1,598	1,900.00	302	1,855	Taxes - Payroll	5,089	5,059.00	-30.27
465	314.00	(151)	341	Taxes - Unemployment	1,907	835.00	-1,071.95
172	175.00	3	299	Telephone	505	525.00	19.95
0	100.00	100	70	Uniforms	1,583	100.00	-1,483.47
541	550.00	9	493	Utilities	1,643	1,475.00	-168.47
455	665.00	210	1,066	Workers Compensation Insurance	455	1,777.00	1,322.01
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27,625	30,838.00	3,213	30,461	SUBTOTAL SHOP EXPENSES	88,251	83,760.00	-4,490.59
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114,856	133,266.34	18,411	129,870	TOTAL GOLF COURSE & SHOP EXP	382,580	375,245.02	-7,335.08
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50,134	29,068.66	21,065	31,608	NET GOLF COURSE SURPLUS(LOSS)	134,400	102,164.98	32,235.35
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- March, 2008

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RESTAURANT/BAR/SNACK SHOP							
REST. BAR & SNACK INCOME							
65,967	63,000.00	2,967	62,666	Dining Room Sales - Restaurant	178,836	167,000.00	11,836.04
16,169	15,500.00	669	14,874	Dining Room Sales - Bar	46,917	41,500.00	5,417.44
95	0.00	95	160	Food Minimum Income	199	0.00	199.47
2,933	1,200.00	1,733	861	Snack Shop - Food	7,179	3,300.00	3,878.98
463	600.00	(137)	777	Snack Shop Bar	966	1,650.00	-684.42
30	30.00	0	0	Sales Tax Discount	90	90.00	0.00
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85,657	80,330.00	5,327	79,339		234,188	213,540.00	20,647.51
COST OF GOODS SOLD							
4,827	4,800.00	(27)	3,607	Cost of Goods - Bar	13,765	15,100.00	1,335.16
26,210	23,000.00	(3,210)	26,607	Cost of Goods - Restaurant	81,266	65,000.00	-16,265.74
1,192	1,200.00	8	1,250	Cost of Goods - Snack Shop	3,582	3,300.00	-281.69
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32,230	29,000.00	(3,230)	31,465		98,612	83,400.00	-15,212.27
GROSS SURPLUS							
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53,427	51,330.00	2,097	47,874		135,575	130,140.00	5,435.24
RESTAURANT/BAR EXPENSES							
0	0.00	0	0	Advertising	0	360.00	360.00
546	200.00	(346)	159	China/Silver/Glass	546	200.00	-346.17
0	300.00	300	0	Equipment Rental	0	800.00	800.00
3,459	4,003.00	544	2,413	Health Insurance	10,169	12,480.00	2,311.40
2,212	2,400.00	188	2,312	Licenses	2,212	3,300.00	1,088.00
2,323	1,900.00	(423)	1,869	Linen	6,152	4,600.00	-1,552.09
0	0.00	0	275	Liquor Surcharge	0	0.00	0.00
139	550.00	411	3,565	Misc. Restaurant & Bar	581	1,650.00	1,068.56
598	3,000.00	2,402	298	Repairs & Maintenance - Restaurant	4,843	8,500.00	3,656.84
22,640	26,000.00	3,360	25,119	Salaries - Kitchen	70,668	73,000.00	2,332.16
17,834	24,000.00	6,166	23,518	Salaries - Restaurant	57,443	67,200.00	9,757.27
1,396	2,000.00	604	2,016	Supplies - Cleaning	3,562	5,600.00	2,038.32
1,134	1,000.00	(134)	559	Supplies - Restaurant	2,027	11,000.00	8,973.19
4,176	5,000.00	824	4,468	Taxes - Payroll	13,160	14,020.00	859.75
1,063	700.00	(363)	834	Taxes - Unemployment	4,859	1,975.00	-2,883.84
274	1,000.00	726	1,126	Uniforms	946	2,800.00	1,854.23
807	1,750.00	943	2,486	Workers Compensation Insurance	807	4,950.00	4,142.62
0	60.00	60	0	Water	55	160.00	105.46
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58,601	73,863.00	15,262	71,016		178,029	212,595.00	34,565.70
SNACK SHOP EXPENSES							
0	50.00	50	47	Miscellaneous - Snack Bar	0	150.00	150.00
1,532	1,800.00	268	775	Salaries - Staff	5,083	5,200.00	117.25

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G&A SURPLUS/LOSS REPORT							
G&A (OTHER) INCOME							
7,000	0.00	7,000	0	Equity Social Memberships	7,000	0.00	7,000.00
1,396	1,250.00	146	2,933	Finance Charges	2,477	3,750.00	-1,272.51
2,166	2,916.67	(751)	0	Interest Income	5,029	8,750.01	-3,721.04
307	166.66	140	0	Interest Income-Reserves Cap./Main	893	500.00	393.18
0	1,125.00	(1,125)	0	Other Income	1,250	4,625.00	-3,375.00
132,648	131,541.66	1,106	130,548	Social Dues	395,668	394,625.00	1,043.11
(2)	4.16	(6)	30	Cash Over/Short	30	12.50	17.60
2,250	1,000.00	1,250	1,050	Lease Applications	3,700	3,000.00	700.00
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145,764	138,004.15	7,760	134,561	TOTAL G&A (OTHER) INCOME	416,048	415,262.51	785.34
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G&A EXPENSES							
1,317	3,500.00	2,184	0	Accounting & Legal	1,317	4,000.00	2,683.50
5,934	6,000.00	66	3,995	Activities Payroll	18,093	17,800.00	-292.77
516	600.00	84	393	Activities P/R Taxes	1,898	1,780.00	-117.73
6,739	8,000.00	1,261	6,031	Activities Expenses	20,196	22,000.00	1,804.01
1,098	100.00	(998)	32	Advertising & Marketing	1,635	450.00	-1,185.06
0	4,800.00	4,800	0	Bad Debts	0	14,400.00	14,400.00
504	400.00	(104)	0	Cleaning Supplies	1,735	1,160.00	-574.86
3,777	3,500.00	(277)	0	Cleaning Payroll	12,331	10,500.00	-1,831.08
408	350.00	(58)	0	Cleaning P/R Taxes	1,066	1,050.00	-15.56
389	2,000.00	1,611	456	Contractual Services	1,021	7,000.00	5,979.06
1,585	1,300.00	(285)	1,237	Credit Card Fees	3,448	3,500.00	51.76
2,600	2,600.00	0	0	Employee Meals	7,224	7,500.00	276.50
2,400	2,400.00	0	325	Entertainment	6,050	6,000.00	-50.00
4,654	4,100.00	(554)	3,549	Insurance - Health	14,418	12,300.00	-2,118.28
6,518	6,700.00	182	9,424	Insurance - Fire/CGL	18,978	20,000.00	1,022.46
0	500.00	500	292	Miscellaneous	485	1,500.00	1,015.45
1,440	1,500.00	60	1,711	Office Supplies	4,212	3,200.00	-1,012.39
1,136	200.00	(936)	(108)	Postage & Federal Express	3,104	2,700.00	-403.79
2,142	600.00	(1,542)	408	Printing	5,791	7,600.00	1,809.43
1,804	3,000.00	1,196	1,694	Repairs & Maintenance -Building	22,425	9,200.00	-13,225.05
238	2,000.00	1,762	2,874	Repairs & Maintenance -Office Equi	3,554	4,500.00	946.44
1,667	1,667.00	0	0	Reserves - General Other	5,000	5,000.00	-0.33
6,250	6,250.00	0	0	Res-Specific Insurance	18,750	18,750.00	0.00
2,167	2,167.00	0	0	Res-Specific Roof Replacement	6,500	6,500.00	0.34
22,515	23,500.00	985	23,462	Salaries - Staff	71,173	70,500.00	-672.88
11,297	12,667.00	1,371	12,536	Security Payroll	36,522	38,000.00	1,478.50
864	1,267.00	403	959	Security P/R Taxes	2,794	3,800.00	1,005.89
1,356	2,300.00	944	2,017	Security Expenses	3,315	6,400.00	3,085.14
673	1,000.00	327	0	Social Activities Expense	2,227	2,500.00	273.48
518	1,000.00	482	3,927	Swimming Pools-Supplies	3,593	3,000.00	-592.67
1,722	1,800.00	78	1,795	Taxes - Payroll	5,741	5,400.00	-340.97
560	225.00	(335)	316	Taxes - Unemployment	2,521	675.00	-1,845.72
528	625.00	97	782	Telephone	1,570	1,875.00	305.05
513	1,300.00	787	691	Tennis Courts	2,179	3,300.00	1,120.51
214	0.00	(214)	0	Travel & Education	313	0.00	-312.93
5,628	4,000.00	(1,628)	3,012	Utilities	18,844	11,500.00	-7,344.04
811	1,800.00	989	1,785	Waste Removal	2,343	3,100.00	757.24

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576	835.00	259	1,652	Workers Compensation Insurance	576	2,505.00	1,929.00
103,057	116,553.00	13,496	85,248	TOTAL G&A EXPENSES	332,937	340,945.00	8,007.65
42,708	21,451.15	21,256	49,313	G&A NET SURPLUS (LOSS)	83,111	74,317.51	8,792.99
85,903	25,336.81	60,567	56,846	TOTAL SURPLUS OR (LOSS)	168,863	86,377.49	82,485.85